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FINANCING SOLUTIONS FOR THE ENERGY INDUSTRY

AEC INSTALLMENT SALES PROGRAM

PROBLEM

Customers are reluctant to pay for their projects all at once upon installation

SOLUTION AEC INSTALLMENT SALES PROGRAM

- Contractors are paid 100% of customer balance upon installation (Less a 2% credit card processing fee)
- Customers pay us over 12 months using excess credit on their credit cards
- 12 equal payments on their credit cards and 30 seconds to sign up, no credit check!



2%

Contractors only incur 2% cost while gaining the ability to offer customers more options and taking no credit risk



Customers will be charged a little more, but the 12 month plan makes life simple



No credit checks simplifies the sale for contractors. No disclosing tax ID or other financial information



Online entry of credit card information is strictly secure and confidential. Visa or Mastercard accepted Reference order

Amount*

Monthly Payments Checkout

BEFORE



- Project Price: \$6,000
- Customer Payments to Contractor total \$6,000 (with payment terms)

AFTER



- Paid to Contractor by AEC: \$5,880 (upon installation)
- Customer's credit card is charged \$575/month for 12 months
- Customer has no upfront cash outlay
- Contractor has no customer credit risk, collections charges etc.

INSTALLMENT PLAN BENEFITS

